

THE BLOOD INDIAN RESERVE

**AN AGRI-BUSINESS
OPPORTUNITY**

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**THE
ALBERTA
ADVANTAGE**

HIGHLIGHTS

Alberta offers an outstanding environment to support new agri-business ventures. In addition to abundant agricultural resources, Alberta has all the elements essential for prosperity - superb distribution links to markets, a well developed infrastructure, and a work force ranked among the most productive in Canada.

With more than 52 million acres in crop and livestock production, Alberta has developed one of the world's most productive agricultural economies. Alberta accounts for 30% of the Canadian primary agricultural production.

Alberta accounts for 53% of Canada's beef cattle and livestock production, Alberta has developed one of the world's most productive agricultural economies. Alberta accounts for 25% of the Canadian primary agricultural production.

The agri-food industry is Alberta's largest manufacturing activity. In 1995, the industry accounted for more than 21% (\$6.0 billion) of the total manufacturing shipments in Alberta

and employed 16% of Alberta's manufacturing workforce (17,400 people). The industry was represented by some 400 companies province wide. Alberta boasts a strong science and technology culture - strong links exist between Alberta's universities and some 40

Specialized research centers and institutions working to promote technology development. Strength in the industry has prompted 11 of the top 50 U.S. food and beverage companies to invest in Alberta, including Cargill Inc., Can Agra Ltd., The H. J. Heinz Co., and PepsiCo Inc. and the Ralston Purina Co.

STRATEGIC LOCATION

Alberta is strategically located and has a highly efficient and modern transportation infrastructure. In addition, the Province is blessed with abundant supplies of energy and other natural resources.

Alberta has immediate access to a western Canadian market of some 8 million and a western U.S. market exceeding 50 million. FTA and NAFTA secure and enhance access to the U.S. and Mexican markets, an excellent intermodal system links Alberta to Pacific Coast ports and the Pacific Rim countries.

Alberta has cost effective transportation and distribution links to markets throughout North America and the Pacific Rim. Studies indicate that Alberta has the lowest overall trucking costs in all of Western Canada and the western U.S.

The Province's strength as an exporter has allowed for the development of an extensive network of road, rail, and air transport facilities.

- Two east-west highways that are part of Canada's coast-to-coast highway system and a north-south route which links the Alaska Dempster Highway to U.S. Interstate I-15

- Two railways (CNR and CPR) provide east-west transcontinental service with convenient access to the U.S. rail network via Montana.
- The Calgary and Edmonton International Airports have modern cargo terminals with 24 hour cargo service.

Taxation

Alberta has the lowest overall taxes (corporate and personal) of any province in Canada.

- No general capital tax or payroll tax on corporations.
- Only province in Canada with no provincial sales tax.
- Lowest gasoline taxes in Canada.

COMBINED FEDERAL, PROVINCIAL/STATE CORPORATE INCOME TAX RATES FOR MANUFACTURERS (% OF TAXABLE INCOME - MARCH, 2012)	
Alberta	25%
British Columbia	25%
Ontario	26.5%
Minnesota	42.95%
California	43.84%
Oregon	42.6%
Texas	35%

- Alberta's provincial personal taxation rates are the lowest in Canada.

TOTAL PROVINCIAL AND FEDERAL TAXES*
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BY PROVINCE	
TWO INCOME FAMILY OF FOUR - \$155,000	
Alberta	\$77,800
British Columbia	67,200
Prince Edward Island	55,800
New Brunswick	55,100
Nova Scotia	69,900
Saskatchewan	53,900
Newfoundland	66,200
Ontario	66,200
Manitoba	62,400
Quebec	57,300
* Includes all income, consumption and property taxes - December, 2009	

UTILITIES

With an abundance of low-sulphur coal and natural gas, Alberta offers a reliable and competitive supply of electricity and natural gas at rates which are among the lowest in North America.















NORTH AMERICA INDUSTRIAL ELECTRICITY RATES (2011) (5000 KW DEMAND AT 70% LOAD FACTOR) CENTS/KWH		
	\$ U.S.	\$ CAN
California	\$12.78	\$13.01
Michigan	9.70	9.88
Texas	9.17	9.34
Oregon	7.42	7.56
Washington	6.54	6.66
Ontario	12.28	12.5
Manitoba	6.97	7.1
British Columbia	8.05	8.2
Alberta Power	9.92	10.1

NATURAL GAS PRICES - 1000 CUBIC FEET (INDUSTRIAL AVERAGES - 1995)		
	\$ U.S.	\$ CAN
Alberta	\$1.92	\$2.63
Ontario	3.26	4.47
British Columbia	3.36	4.60
Texas	1.93	2.64
Minnesota	2.74	3.75
Washington	2.82	3.86
Oregon	3.30	4.52
California	3.89	5.32
Michigan	4.04	5.53

LABOUR ISSUES

- Alberta is home to a young, highly educated, productive and conscientious workforce (41% of adult Albertans hold a university degree or post-secondary diploma). There are 27 post-secondary institutions in the Province, including 6 universities, two technical institutions and a province-wide network of community colleges.
- Alberta's labour force, in addition to being the eight largest in Canada, is highly motivated and productive. Per capita productivity is the highest in Canada - 18% higher than the national average.

PER CAPITA GDP BY PROVINCE (2010)

Province or <i>territory</i>	GDP (million C\$, 2010)	Population (2010)	GDP per capita (C\$, 2010)
 Alberta	263,537	3,720,900	70,826
 Saskatchewan	63,557	1,044,000	60,878
 Newfoundland and Labrador	28,192	511,300	55,138
 Ontario	612,494	13,227,800	46,303
 British Columbia	203,147	4,529,700	44,847
 Manitoba	54,257	1,234,500	43,950
 Quebec	319,348	7,905,700	40,394
 New Brunswick	29,448	752,800	39,117
 Nova Scotia	36,352	944,800	38,475
 Prince Edward Island	5,010	143,400	34,937
 Northwest Territories	4,696	43,800	107,214
 Yukon	2,330	34,600	67,341
 Nunavut	1,755	32,800	53,506
 Canada	1,624,608	34,126,200	47,605

- In 1995, Alberta lost 0.7 person per 10,00 person days worked to labour disputes compared to a Canadian average of 5.4 person days lost per 10,000 person days worked. Alberta has the lowest percentage of unionized workers in Canada (26.2% of paid employees).
- Average hourly manufacturing wages are among the lowest in Canada and competitive with most U.S. states. When fringe benefits, particularly medical insurance costs, are added into U.S. wage rates, Canadian wage costs are much lower than in the U.S.

AVERAGE HOURLY MANUFACTURING WAGES (May 2011)		
	\$ U.S.	\$ CAN
Alberta	--	\$28.92
Ontario	--	26.17
British Columbia	--	25.39
Minnesota	16.96	--
Oregon	14.26	--
California	16.30	--
Colorado	16.98	--
Texas	16.02	--
Arizona	16.15	--

THE BLOOD RESERVE
A UNIQUE
OPPORTUNITY

REGIONAL HIGHLIGHTS

Agriculture is the main activity in southern Alberta. A large irrigation infrastructure, coupled with a warm sunny climate, has created a highly diversified crop base which provides feed for the livestock industry and raw materials for the agri-food sector and export markets. Southern Alberta has only 20% of the provinces producers and 17% of the arable land, but accounts for 35% of Alberta's farm gate sales of agricultural products.

- Southern Alberta boasts 1.6 million acres of irrigated land - 70% of all irrigated land in Canada. Irrigation is vital to the area as it supports crop diversification, increased productivity, and improved consistency in quality and supply are so essential to the value-added, agri-food sector.
- Wheat is the major harvest in the region. Winter wheat, hard and soft spring wheat, and durum are processed locally and exported around the world. Other crops include barley, canola, flax, rye, oats, and forages. The region produces the majority of Alberta's specialty crops including potatoes, cabbage, carrots, corn, confection sunflowers, dry beans and peas, canning peas, lentils, onions, forage seed, and sugar beets.
- Approximately 38% of the irrigated land is in hay and pasture to support an intense livestock industry which includes some of the country's largest feedlots, meat packing and poultry processing facilities.

- The Lethbridge Research Center is the second largest in Canada and is dedicated to developing technologies that improve the quality and afford ability of farm produce in a sustainable system.
- The agri-food industry is the dominant manufacturing sector in southern Alberta. A number of companies process a wide range of inputs to supply a variety of products including alfalfa cubes, sunflower seeds, mint oil, beef, pork, sheep, and poultry products, dairy products, canola products, pasta, mustard seed, flour, potato ships, popping corn, fresh and frozen vegetables/juices, alcoholic beverages, livestock feeds, sugar, etc. The players include Beatrice Foods Inc., Burns Meats Ltd., Cambra Foods Ltd., Catelli Inc., Pepsico Inc., Lucerne Foods, Palliser Distillers, York Farms, and Rogers Sugar.

LOCATION

The Blood Indian Reserve #148, the largest in Canada, is situated in central southern Alberta, approximately 200 kilometers south of Calgary and just 15 minutes from the city of Lethbridge.

DRIVING DISTANCE FROM BLOOD RESERVE		
	Miles	Kilometers
Calgary	130	209
Edmonton	319	514
Vancouver	735	1184
Toronto	1978	3184
Montreal	2166	3466
Halifax	2909	4683
Seattle	697	1122
Denver	982	1581
Chicago	1608	2588
San Francisco	1396	2247
Los Angeles	1453	2339
Houston	2167	3488
New York	2499	4022

TRANSPORTATION AND DISTRIBUTION

ROAD

The Blood reserve connects to an extensive and modern highway system.

Highway 2 north provides ready access to both Calgary and Edmonton, while highway 3 is an east-west link providing direct access to the port of Vancouver and the large markets in eastern Canada. The 24 hour boarder crossing at Coutts is only one hour to the south and provides direct access to the U.S. Interstate system (I-15).

The Blood Reserve has ready connections to the provincial highway system.

Highway 2 and Provincial Roads 505 and 509 are all part of the Reserve's internal road network providing year round, paved access to, from, and within the community.

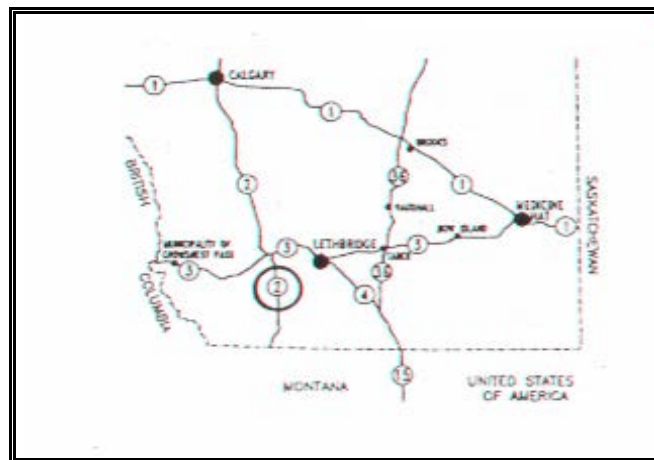
RAIL

The Blood Reserve is situated immediately south of the Canadian Pacific Rail mainline. With track age in all four directions, products can be shipped east to Toronto, south to the U.S., west to Vancouver and north to Calgary/Edmonton.

Full freight handling facilities are located in Lethbridge, and there is a large modern marshaling yard to the west of the City immediately north of the Reserve.

AIR

The Lethbridge Airport is located on highway 5, south of the city of Lethbridge, approximately 40 minutes from Standoff. Canadian Regional and Air BC provide regular scheduled passenger and freight service to and from the Calgary International Airport.



Blood Tribe

APPROXIMATE SHIPPING RATES FROM BLOOD RESERVE					
Destination	Minimum Charge Approx:	500 lb. Load (\$ per 100 lbs.)	Truckload Rates*	Distance (kilometers**)	Driving Hours
Calgary, AB	\$31.75	\$10.89	\$450	209	2.3
Edmonton, Ab	\$38.70	\$15.98	\$750	514	6.0
Vancouver, BC	\$59.35	\$27.39	\$1300	1184	14.0
Los Angeles, CA	\$212.00	\$70.19	\$1700	2339	28.0
Chicago, IL	\$146.72	\$58.87	\$2200	2588	31.0
Houston, TX	\$118.73	\$64.41	\$2600	3488	41.0
* 46,000lbs. in Canada; 42,000 in U.S.					
** 1 kilometers = .625 miles					

Oct	175.1	21	14.3	0.6	6.4	9.6	326.8
Nov	116.8	21	4.6	-7.1	1.0	18.2	578.4
Dec	90.2	22	-0.9	-12.5	0.4	24.5	766.9
Year	2370.1	19	12.1	-1.0	262.9	160.1	4647.0
Source: Environment Canada Climate Services							

FROST DATA

90 Year Average:

Number of Frost Free Days: 117

Last Killing Spring Frost: May 07

First Killing Fall Frost: Sept 25

Number of Crop Days: 140

CLIMATE SEVERITY INDEX

Measures comfort and desirability of area's climate,
lower number indicates greater desirability

Vancouver

19

Lethbridge

33

Toronto

36

Montreal

43

Halifax

49

Winnipeg

51

St. John's

59

Resolute Bay

95

POPULATION/LABOUR FORCE

The Blood Tribe membership exceeds 10,000 persons with an on reserve population of 6800 persons.

POPULATION PROFILE (2011 Census)				
Age Group	BLOOD RESERVE		LETHBRIDGE	
	POPULATION IN NO.	PERCENTAGE	POPULATION IN NO.	PERCENTAGE
0 - 14	1425	30.62%	19,270	18.2%
15 – 64	2945	63.26%	71,430	67.4%
65 & Above	285	6.12%	15,300	14.4%
TOTAL	4655	100%	106.000	100%

Note :- the population according to KBIR Administration is estimated to 8,550 (2008)
(Hence the latest data to be work out)

The population is young and growing; the labour force is dedicated, available and competitive. The current supply is underemployed with sufficient capacity to supply and sustain new growth opportunities.

ON RESERVE POPULATION PROJECTION		
YEAR	TOTAL	LABOUR FORCE
1996	6800	3700
2000	7500	4100
2005	8500	4700
2010	9600	5300
2015	10900	6000

RESOURCES/INFRASTRUCTURE/SERVICES

LAND

The Reserve land base totals 356,608 acres representing 557.2 square miles. IN excess of 200,000 acres are currently under cultivation.

Irrigation

The Reserve has an abundant supply of water and has developed more than 20,000 acres of irrigation in the northeast corner of the Reserve. This is the largest contiguous single owned irrigation project in Canada and boasts a state of the art water delivery and storage system servicing in excess of 100 pivot systems. Some \$60 million has been invested in this venture.

ROADS

The Reserve has a fully paved road network with ready access to the Provincial Highway System.

UTILITIES

ELECTRICITY

Supplied by Epcor, Lethbridge, Alberta,

RESIDENTIAL RATE

Fixed customer charge of approximately \$11.90 per service per month plus an energy charge of 7.84 cents per kwh.

SMALL GENERAL SERVICE RATE

Demand charge of \$4.90 per kVA billing demand per month where billing demand is defined as the greater of:

- the highest “metered demand” in the billing period;
- 85% of the highest “metered demand” in the 12 month period including and ending with the billing period, less 50 kilowatts; or
- the “minimum demand” as determined by the application of the Terms and Conditions of the electrical service, but not less than 2 kilowatts.

LARGE GENERAL SERVICE RATE

Demand Charge of \$17.90 per kVA billing demand per month on first 400 kilowatts, \$14.55 on next 1500 kilowatts, and \$10.75 on all demand over 2000 kilowatts. Energy charge of 1.83 cents/kWh on first 400 kWh and 1.41 cents/kWh on balance.

NATURAL GAS

Supplied by Direct Energy, 410 Stafford Drive North, Lethbridge, Alberta, (403) 380-5400

The price Canadian Western pays its suppliers is passed to customers without markup a process regulated by the Alberta energy and Utilities Board. The following user charges are illustrative estimates based on 1997 prices:

- **Standard Residential (Avg 150 GJ/YR)**

Fixed charge of \$ 14.00 per month, total annual cost approximately \$710.

- **Small Commercial (10000 GJ/YR)**

Fixed charge of \$14.00 per month, total annual cost approximately \$34,300.

- **Large Industrial (20000 GJ/YR)**

Fixed charge of \$250 per month, total annual cost approximating \$53,600.

TELEPHONE

Supplied by Telus Corporation, 808 4th Avenue South, Lethbridge, Alberta (403) 329-5955.

SERVICES

The on Reserve services include fire/police protection, medical facilities, public work, education facilities (including an agricultural college), and employment outreach services. The Tribe has developed a single window approach to develop and support new business opportunities.

AGRI-BUSINESS ACTIVITY

PRIMARY PRODUCTION

Approximately 200,000 acres is currently under dryland cultivation, largely dedicated to cereal grain, oil seed and forage production. The remaining dryland area is used for pasture and natural hay production. The reserve has in excess of 8131(Year-2011) head of cattle.

The irrigated lands have increased the diversification of crop activity to include Kentucky blue grass (seed), hybrid canola (seed), and timothy forage. Seed potatoes and other special grasses are expected in 2013.

The total value of primary production is in the order of \$ 40 million per annum.

· VALUE-ADDED ACTIVITY

The Reserve has developed a feedlot, and potato and grain handling facilities. In 1998, the Tribe partnered with Transfeeder Inc. of Alberta to construct a forage densification plant to supply timothy to the Pacific Rim markets. The plant will process in excess of 40000 MT of timothy. The Tribe is now assessing the potential to establish a Natural Beef/ Grass Fed finishing operation (2,500 head) in conjunction with the Blood Band Ranch and Sawkee Feedlot.

TAXATION/REGULATIONS

- Tribal members working on the Reserve are not required to pay federal/provincial income taxes. In addition, goods/services purchased by Tribal members on reserve are not subject to provincial sales and/or federal goods and services taxes.
- There are no municipal, business, and/or school tax levies on reserve lands.
- Regulatory jurisdiction (zoning, permits, etc.) Rests with the Tribe and is designed to readily accommodate the needs of sustainable business ventures.

ACCOMMODATION AND SUPPORT SERVICES

Lethbridge is a community of approximately 106,000 people and is only 15 minutes from the north end of the Blood Reserve. The City offers a wide range of affordable housing and services/amenities in fitting with a modern City. In addition, the surrounding area has a number of smaller communities in close proximity to the Reserve including Cardston, Fort Macleod, Picture Butte, Coaldale, Coalhurst, Raymond, and Magrath. All provide immediate and ready access to the Reserve community.

HOUSE PRICE COMPARISON FOR CANADIAN CITIES				
Detached 2-storey Executive Canadian Cities			Detached Bungalow	
Change	Price	% Chang	Price	%
Fall1996	From Year Ago	Fall 1996	From Year Ago	
Vancouver - West	752,000	-1.3%		
Toronto - North	464,000	+8.5%		
Victoria	618,000			
Kelowna	462,000			
Montreal - N.D.G.	311,000	+5.6%		
Calgary - S.W.	382,500	-3.1%		
Kitchener	361,000	0.0		
Halifax - Clayton Park	259,000	+2.9%		
Kingston	381,000			
Lethbridge	312,000			
Winnipeg - Southdale	300,000			
Regina - South	285,000	+9.5%		

Source: <http://www.livingin-canada.com/house-prices-canada.html>

OPPORTUNITIES

The abundant land, water, infrastructure and labour provide considerable opportunity to develop new business ventures. In keeping with our long term goal to develop an integrated agri-business sector, the Blood Tribe has and will continue to expand its relationships to seek new investment, markets, technology and management expertise. Our location, climate, tax regime, and resource base can generate significant benefits for companies wishing to expand their interests in southern Alberta. The range of opportunities include:

- Land leases for dryland and/or irrigated crops, forage and/or pasture.
- Supply if specific raw products on a contract basis.
- agri-supply (chemicals, seed, fertilizer, fuel) business to support current production activity (200,000 plus acres)
- Feed lot operations.
- Intense livestock activities (poultry, hogs, etc.).
- Green house products.

- Value-added processing:
 - starch/gluten
 - pasta
 - malt extract
 - snack foods
 - processed, meats
 - breaded products
 - tannery
 - pet foods
 - animal by-products
 - gelatin
 - breakfast cereals
 - mustard processing
 - vinegar
 - condiments/sauces
 - pharmaceutical products
 - dairy by-products
 - sugar
 - vegetable oils
 - industrial enzymes
 - cosmetic chemicals
 - cereal straw

- Manufacturer of farm equipment.

BUSINESS ARRANGEMENTS

The Blood Tribe is a pro-active First Nation that recognizes the need for, and benefits of, long-term, relations with the corporate community. We are flexible in our business arrangements, our goal being to create win-win situations to benefit all participants.

LAND

- Secure and financially long-term lease arrangements.
- No realty and/or school taxes.
- One regulatory agency.

STRUCTURE

- To suit the situation.
- Options can include local participation through supply contracts, joint ventures, equity interested or other mutually agreeable arrangements.

FINANCING

- Will be tailored to suit the situation but the Blood Tribe will consider financial participation.

SUPPORT

- Single window contract.
- Training and/or employment subsidies.

CONTACT

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Or

Justin Shade, Marketing Manager

Blood Tribe Agricultural Project

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Standoff, Alberta

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Cell (403)635-0594

Email calvin@btap.ca or

justin@btap.ca

BLOOD TRIBE FORAGE PROCESSING PLANT

- ☛ Purpose: to compact and densify the forage products (process) and package them for export to international market,
- ☛ Storage: to provide secure, clean and dry storage to meet standards, for inventory and security for pre-processed forage products,
- ☛ Grow and Market Timothy Hay to the Japanese Market and Expand to other International Market Destinations,
- ☛ Buy and sell forage products,
- ☛ Marketing: provide marketing activities for processed hay international and domestic,
- ☛ 100% Community owned and employed business.

The land is located on the North End of the Blood Indian Reserve (approx. 30 km west of Lethbridge, Alberta, Canada).

Soil & Climate: Semi-Arid, Dark Brown, Sandy Loam
 14” – 18” Precipitation Per Year
 100 – 115 Growing Days

The Blood Tribe Forage Plant was initiated in 1995, a value added initiative from the Blood Tribe Agricultural Project 1991. The project employs approx. 25 line and 5 admin. staff. The venture expanded their operation in the 2011 fiscal year.

MATAKI FARM/ BLOOD TRIBE

- ☛ 18 Center Pivot Irrigated Fields (on rotation 2262 acres total)
- ☛ Potato Warehouses (10,000 tonne storage capacity)
- ☛ Warehouse Wash and Pack (91.44m x 18.29m)
- ☛ Sawkee Feedlot (2500 capacity)
- ☛ Housing Units (3 – est. 1200 sq. ft.)

The land is located on the North side of the Blood Indian Reserve (approx. 30 km west of Lethbridge, Alberta, Canada).

Soil & Climate: Semi-Arid, Dark Brown, Sandy Loam
 14” – 18” Precipitation Per Year
 100 – 115 Growing Days

The Mataki Farm Infrastructure Project was initiated in 1999, a result from the Economic Leakage Study conducted by the Blood Tribe Economic Development Department. The project was estimated @ a cost/ budget of \$6.5M. which included the modernization and refurbishing the original irrigation system installed in the 70's. The development was a 3 year undertaking with the following application of funding.

Primary crop grown is Seed Potato and cereal crops. The feedlot is destined for Natural Beef production. More information can be obtained from Calvin Cross Child, GM.



SAWKEE FEEDLOT

☛ Sawkee Feedlot:

- ☛ Established in the early 70's,
- ☛ 8 Pens (Capacity 2,500 Head)
- ☛ Silage Storage
- ☛ Sick Bay and Handling Facilities
- ☛ Feed Mill
- ☛ Feedlot Pumphouse

The land is located on the North End of the Blood Indian Reserve (approx. 30 km west of Lethbridge, Alberta, Canada).

Soil & Climate: Semi-Arid, Dark Brown, Sandy Loam
 14" – 18" Precipitation Per Year
 100 – 115 Growing Days

Purpose: to work with the Blood Band Ranch in back grounding and finishing livestock,

- ☛ Natural Beef Project,
- ☛ Another marketing source for the Blood Tribe Ranchers.
- ☛ Buy and sell livestock,
- ☛ Marketing: marketing Natural Beef locally and internationally,
- ☛ 100% Community owned and employed business.

In the planning phase.

BLOOD BAND RANCH

- ☛ Blood Band Ranch;
- ☛ Established in the 30's,
- ☛ 19,000 acres. (Capacity 1,000 Head)
- ☛ Ranch headquarters w/ all required facilities,

The land is located on the North side of the Blood Reserve (approx. 20 km west of Lethbridge, Alberta Canada).

Soil & Climate: Semi-Arid, Dark Brown, Sandy Loam
 14" – 18" Precipitation Per Year
 100 – 115 Growing Days
 Short Grass Climate

Purpose: to establish a cow/calf operation for the community.

- ☛ Planning - Natural Beef and the Community/ Ranchers,
- ☛ Buy and sell livestock,
- ☛ Marketing Plan: marketing Natural Beef locally and internationally,
- ☛ 100% Community owned and employed business.



Contact: BTAP (403) 737-3900